

# 10th AIR BASE WING

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*Integrity - Service - Excellence*

## Small Business



**Robert A. Reyes**  
**Director of Small Business**

2 Mar 2009

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# Overview

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- **Mission**
- **Organization**
- **Customers**
- **Current Acquisitions**
- **Future Acquisitions**
- **Points of Contract**



# Small Business Mission

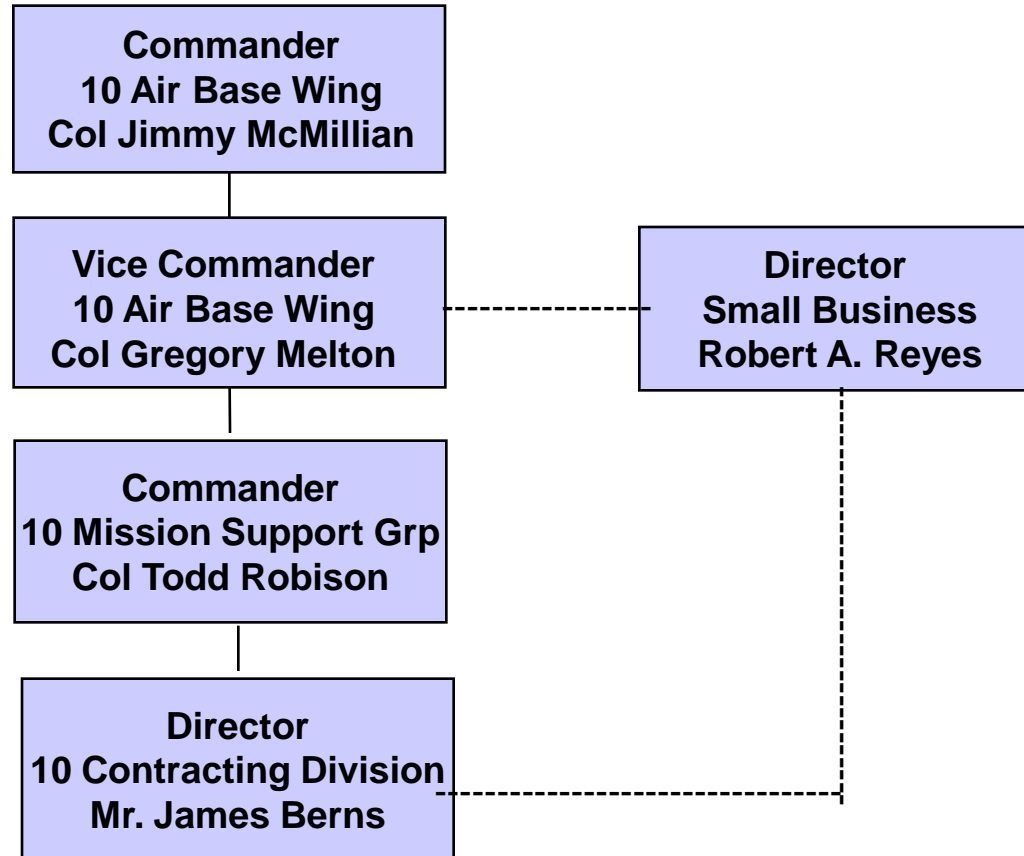
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## Mission Statement

Maintain an aggressive small business program to ensure a strong and viable industrial base to support the education of future leaders of the Air Force



# Organization





# USAFA Major Customers

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- **Superintendent**
- **Commandant of Cadets**
- **Dean of Faculty**
- **USAFA Athletics**
- **USAFA Prep School**
- **10<sup>th</sup> Air Base Wing**
  - **10<sup>th</sup> Civil Engineering**
  - **10<sup>th</sup> Communications Squadron**
  - **10<sup>th</sup> Medical Group**
  - **10<sup>th</sup> Security Services**
  - **10<sup>th</sup> Services Division**
- **Tenant Units**
  - **306<sup>th</sup> Flight Training Group**
  - **CEMM**
  - **DODMERB**



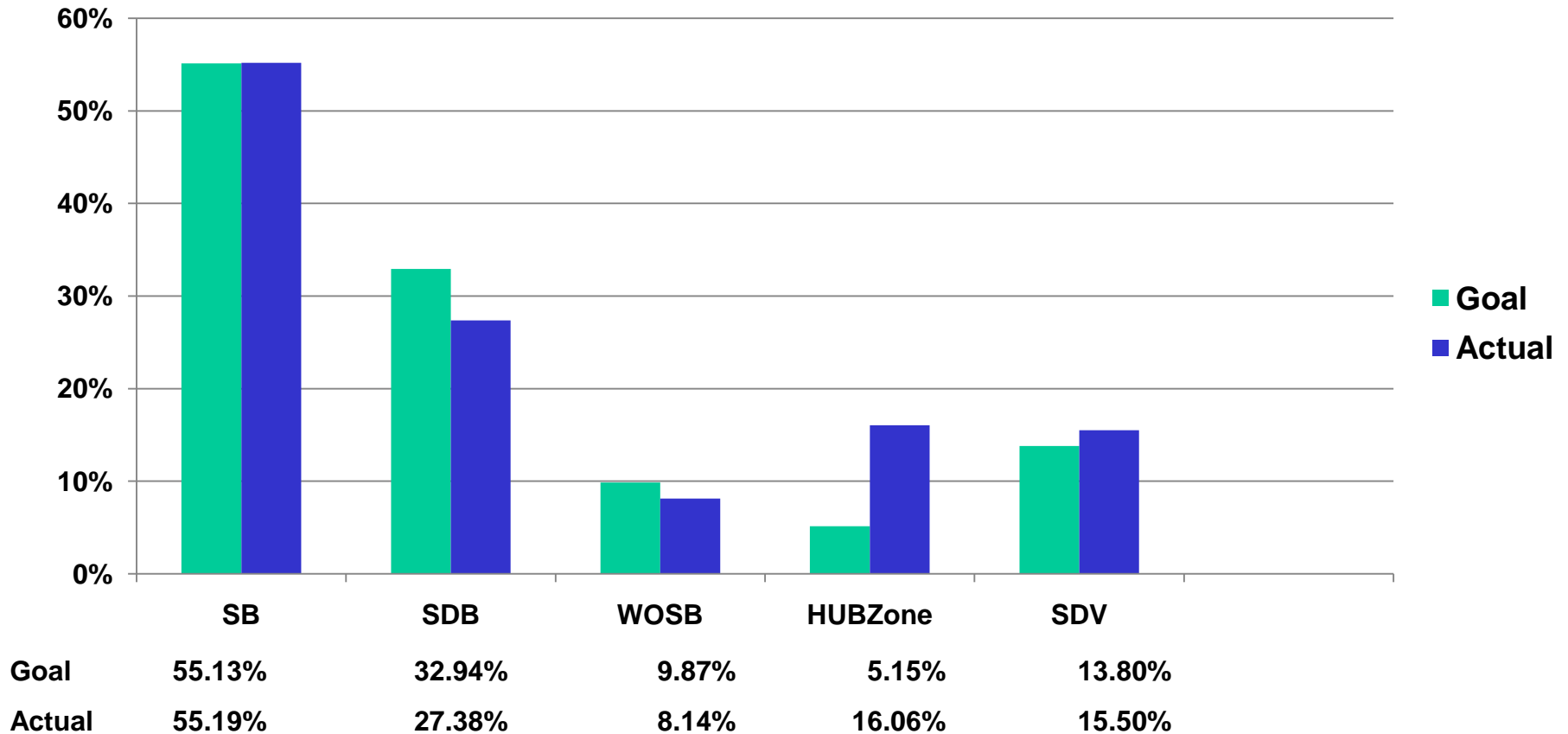
# Total USAFA Awards

USAFA Awards by NAICS (FY08)	Total \$\$
CONSTRUCTION	\$ 33,726,465
ADMINISTRATIVE & SUPPORT & WASTE MANAGEMENT & REMEDIATION SERVICES	\$ 21,115,672
MANUFACTURING: METALS, MACHINERY, COMPUTER, ELECTRONICS ELECTRICAL TRANS EQUIPMENT, ETC	\$ 15,194,111
PROFESSIONAL, SCIENTIFIC, & TECHNICAL SERVICES	\$ 13,665,627
HEALTH CARE & SOCIAL ASSISTANCE	\$ 12,016,392
WHOLESALE TRADE	\$ 10,846,287
UTILITIES	\$ 6,635,202
MANUFACTURING: FOOD, TEXTILE, APPAREL, LEATHER	\$ 4,820,754
INFORMATION	\$ 4,427,074
OTHER SERVICES, EXCEPT PUBLIC ADMINISTRATION	\$ 3,912,441
POSTAL SERVICE, COURIER/MESSANGER, WAREHOUSING	\$ 2,411,863
FINANCE & INSURANCE	\$ 1,762,691
ACCOMMODATION & FOOD SERVICES	\$ 1,524,325
PUBLIC ADMINISTRATION	\$ 660,358
TRANSPORTATION	\$ 434,742
MANUFACTURING: PAPER, PRINTING, PETROLEUM, COAL, CHEMICAL, PLASTICS, RUBBER, NONMETALIC MINERAL	\$ 269,143
REAL ESTATE & RENTAL & LEASING	\$ 227,773
EDUCATIONAL SERVICES	\$ 194,785
RETAIL TRADE: MOTOR VEHICLE, FURNITURE, ELECTRONICS, BLDG MATERIAL, FOOD, HEALTH, GASOLINE, CLOTHING	\$ 169,641
RETAIL TRADE: SPORTING GOODS GENERAL MERCH&ISE, MISC	\$ 115,499
AGRICULTURE, FORESTRY, FISHING & HUNTING	\$ 98,580
ARTS, ENTERTAINMENT, & RECREATION	\$ 58,043
<b>Total</b>	<b>\$ 134,276,749</b>

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# Small Business Goals/Actuals FY08



1 Oct 07 – 30 Sep 08  
Total Obligations - \$147,933,423



# Dollars Spent

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- **Growing Our Business**
  - **FY 06 \$143M**
  - **FY 07 \$146M**
  - **FY 08 \$150M**
  - **FY 09 Est \$160M**



# FY09 Projected Projects

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## Services

- **Cadet Dry Cleaning & Laundry**
- **Medical Admin Positions**
- **Sludge Removal**

## Construction

- **Repair Fairchild Library**
- **Air Gardens**
- **Roof Repairs**
- **Structural Analysis – Mult Bldgs**
- **Repair Roads**



# Point of Contact

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## 10<sup>th</sup> Air Base Wing Director of Small Business

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