



WESTERN AREA POWER ADMINISTRATION

SMALL BUSINESS PROGRAM MANAGER

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DESCRIPTION OF BUSINESS OPPORTUNITIES

Western Area Power Administration is a Federal hydropower broker of electricity in the Western US. We purchase over \$270M in goods and services annually. These purchases include: construction and A/E services, support services for technical, administrative and IT functions, and electrical/line hardware supply/equipment items. A more comprehensive list is attached.

A list of FY 09 current and future business opportunities are described at the following website:

<http://hqlnc.doe.gov/forecast>

Please use this list a basis for determining if a one-on-one session (Grip-n-Grin) with the Peterson AFB small business specialist will be beneficial for your company.

What Western buys

Western buys a wide variety of supplies, services, equipment and construction work. The DOE's [Forecast](#) identifies likely purchases for the upcoming year. However, our requirements may change due to unexpected maintenance activities, advances in technology and evolving program needs. Check the [DOE e-center](#) regularly for new solicitations or register for [FEDBizOpps](#) email updates.

Some examples of Western purchases over the last few years are:

Construction work

- high-voltage electrical substations
- concrete foundations
- transmission lines
- wood pole treatment/inspection
- warehouse buildings
- asphalt/paving
- microwave & VHF communication systems
- roads
- site development
- grading, drainage, fencing and surfacing

Construction-related supplies

- wood poles
- cement/concrete supplies
- reinforcing and structural steel
- building materials
- culverts

Electrical materials and equipment

- electrical insulators
 - switchgear and switchboard apparatus
 - electrical wiring devices
 - industrial controls
 - electrical power measuring equipment
 - current-carrying wiring devices
 - detection or communication systems
 - high-voltage power circuit breakers
 - transformers
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- surge arrestors
- series capacitor banks
- shunt capacitor banks
- shunt reactors
- relays
- fault recorders
- SCADA and EMS systems
- metering transformers

Miscellaneous supplies and services

- training services
 - administrative services
 - facility support services
 - graphics services
 - technical services
 - office supplies
 - computer equipment
 - computer maintenance and repair
 - office furniture
 - financial audit services
 - consulting services
 - software
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